

# REALTOR® FOCUS

Your Resource...Your Industry



Dear Sunflower Association of Realtors® Member,

I hope you are having a busy real estate summer. As many of you know, over the past 18 months our Board of Directors and Staff have been working hard on considerations for evaluating and replacing the current Sunflower Association of Realtors building, and a determination on the current building contract was scheduled for July 17th. Over the last few weeks, the Board has met frequently and met again on July 15th. In that meeting, to ensure a thorough vetting of some aspects of the building at 5423 SW 7th Street, the Board voted to extend the contract due diligence period 60 more days and to create a Building Task Force.

Other recent meetings have been taking place in addition to the Board meetings. Two open houses occurred at the building; one for Brokers and one for the full membership. The feedback received had great influence with Board members and helped to lead to creation of a Task Force composed of Members with differing specialties. In addition, quite importantly, the SAR Finance Committee held a productive meeting on July 9th. The Finance Committee supports certain parameters for funding for a replacement building and has provided the Board with recommendations to consider.

In the most recent Board meetings, discussions determined there is information that still needs to be outlined before moving forward with a sound and responsible decision for the membership. Specifically, the Board, Finance Committee, and Task Force now aim to:

- secure a solid arrangement for parking
- confirm city code for parking and how it applies to the SAR's plans for building renovations and use
- confirm the costs of renovation as completely as possible
- confirm the ADA requirements for our planned use
- confirm expectations for property taxes on the building
- confirm plans for building maintenance going forward
- confirm a few other items in question

Of course, these things have been discussed at length in many meetings, and there is some level of comfort around these issues and others. The Building Task Force has been appointed, and soon their charge will be to substantiate and endorse this information for ultimate consideration by the Board. A vote of the Board to determine purchase contract final approval or cancellation must occur by the end of this due diligence period, September 15th, 2019.

We want to thank you for your efforts and participation up to this point, and we look forward to our Association continuing to provide stellar member services into the future.

Luke Thompson  
2019 SAR President

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### SAR YPN Hosts the 1st Annual Education Summit

Clear your calendar for September 19th for a full day of industry workshops, technology training and CE.

SAR YPN Committee's Education Summit will be hosted at the Capitol Plaza Hotel with [Michele Sloan](#) as the lunch keynote speaker.

The early bird rate of only \$30 for the full day includes your choice of 6 sessions, lunch and speaker, vendor networking and chances to win cash prizes! Don't wait, the early bird rate ends August 15th! [more here](#)

### Do You Know Who You're Calling?

Learn how to ensure your phone call marketing plans comply with the do-not-call registry restrictions. [read more](#)

### Bill Ends VA Loan Guarantee Cap

The Blue Water Navy Vietnam Veterans Act was signed into law by President Trump. H.R. 299 eliminates the cap on home loans issued by the Department of Veterans Affairs. [read more](#)

### Build Your Skills and Business with C2EX

It's not a designation or a course. It's not a requirement, but a benefit available to all NAR members at no additional cost. [read more](#)

### Watch for the SAR Membership Survey

Help us help you! Complete the SAR membership survey that will be sent out on Wednesday July 24. Survey results are instrumental in developing member services and programs for the future. Results and programs from members last responses can be seen [here](#).

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